

Message Text

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PAGE 01 STATE 305213
ORIGIN COME-00

INFO OCT-01 AF-08 ISO-00 EB-07 /016 R

DRAFTED BY COM/OED/MEPD/GBURKE/LW
APPROVED BY EB/OCA/CM/JJREILLY
COM/OED/MEPD/LENGLESON
COM/OED/MEPD/SMCONGER, DIRECTOR
COM/OIM/AF/MCHITTUM (INFO)
AF/LWHITE

----- 036785 /74-61

R 162146Z DEC 76
FM SECSTATE WASHDC
TO AMEMBASSY NOUAKCHOTT

UNCLAS STATE 305213

E.O. 11652: N/A

TAGS: BENC, BTIO, MR

SUBJECT: MAJOR PROJECT: TENDER FOR EARTH STATIONS,
--- MICROWAVE LINKS AND TELEPHONE LINK

REF: NOUAKCHOTT 2811

1. CALIFORNIA MICROWAVE INC. (CMI), SUNNYVALE,
CALIFORNIA HAS ASKED COMMERCE/MEPD IF EMBASSY COULD
PROVIDE FIRM ASSISTANCE IN PURSUIT OF SUBJECT PROJECT.
FIRM ASKS EMBASSY ASSESSMENT OF NECESSITY OR VALUE OF
SECURING SERVICES OF LOCAL REPRESENTATIVE. WOULD ALSO
APPRECIATE IF EMBASSY COULD IDENTIFY A FEW POSSIBLE
CANDIDATES FOR POSITION.
2. FOR EMBASSY BACKGROUND, CMI HAS ANNUAL SALES OF
APPROXIMATELY 25 MILLION DOLLARS, WITH SALES INCREASING AT
AN ANNUAL RATE OF 30 PER CENT PER YEAR. FIRM IS
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PRINCIPALLY INVOLVED IN POINT TO POINT MICROWAVE (INCLUDING
FIELD MODIFICATIONS OF EXISTING INSTALLATIONS), DEFENSE
AVIONICS, COMMUNICATION SATELLITE GROUNDSTATIONS (EXCLUDING
INTELSAT TYPE A), AND DEFENSE COMMUNICATIONS (NATO, ETC.).
CMI IS KNOWN TO MEPD AS HIGH CALIBER, AGGRESSIVE FIRM WITH
GOOD TRACK RECORD.

ROBINSON

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 16 DEC 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976STATE305213
Document Source: CORE
Document Unique ID: 00
Drafter: OED/MEPD/GBURKE/LW
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760464-0003
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19761236/aaaaberi.tel
Line Count: 62
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Reference: 76 NOUAKCHOTT 2811
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Review Authority: schwenja
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Margaret P. Grafeld
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EO Systematic Review
04 MAY 2006

Review Media Identifier:
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Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECT: TENDER FOR EARTH STATIONS, --- MICROWAVE LINKS AND TELEPHONE LINK
TAGS: BENC, BTIO, MR
To: NOUAKCHOTT
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006